

## How a Badly Needed New Firehouse Proved the Danger of Low Bids

A construction project with no pre-qualification process burns through money



Photo: Vegavision Commons wiki via Wikimedia Commons

By Thomas C. Schleifer PhD,

A few years ago, a group of business and tradespeople in a small but growing Midwest U.S. town needed a bigger firehouse. They understood from personal experience how the world works. However, with pressure from the municipality, they opened the project to all bidders, and the low bidder was a contractor with a reputation of being difficult to do business with. The business and tradespeople suspected the contractor was not qualified, but they had not required any prequalification process to screen bidders.

They should have known better.

Sophisticated buyers of construction services don't use the design-bid-build process to select contractors because it simply does not work. The old joke that the bidder that makes the most mistakes gets the job no longer is amusing because it is way too close to the truth. I have been in construction almost 60 years and have had too much experience with low bidders to even let one near my property. Selecting based on a low bid practically guarantees you will end up with the least qualified contractor for your project and that it will cost you more in the long run for less quality and more headaches.

The scheduled 12-month project began with difficulties with building department inspections, some work that had to be torn out, some questionable areas left in place and lots of arguments. The volunteer inspector for the fire company and the architect's inspector were intimidated by, and no match for, the overbearing and aggressive contractor, who claimed that with a lump-sum contract he could build it as he saw fit and that their only concern should be the finished product. Complaints of deficiencies and construction not according to specifications were ignored and grievances built up while new work was put in place on top of work not yet accepted. And the work continued.

There were notices that walls were in the wrong location and that the elevator did not fit in the shaft. Additional notices concerned abundant flaws, faults and defects. Just about everyone threw up their hands. A sewage catch basin that failed municipal inspection was so deficient it had to be replaced. At the time, however, the contractor did not call for an inspection—the company just backfilled it and paved over the basin. The owner should not have continued to make progress payments, but each time it tried to stop, the contractor threatened to abandon the project and sue. As the project fell further

and further behind schedule, the owner's desperate need for a bigger firehouse played in the contractor's favor. Eventually, the owner needed the building so badly that exceptions were made; in effect, it became a victim because its own contractual deadline requirement impeded its bargaining power with the contractor.

When the building was completed, the municipality refused to issue an occupancy certificate. There were electrical deficiencies, the replaced sewage catch basin failed inspection, and the roof and many windows leaked. The list was far too long to itemize here. Suffice it to say, the project was delivered six months late, and an independent consultant's estimate to correct the deficiencies, needed to get an occupancy permit, exceeded \$1.5 million.

The original low bid had been \$2.5 million. Some would ask, how can that be?

■ Continued on page 5

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# California Sub-Bid Request Ads

## DBE SUBCONTRACTORS/SUPPLIER BIDS/PROPOSALS REQUESTED

Project: RIVER SUPPLY CONDUIT IMPROVEMENT UPPER REACH – UNIT 7 PROJECT  
IFB No. 7207R1 (REBID)

Owner: City of Los Angeles Department of Water and Power

Sub-Bid/Proposal Due Date: July 26, 2018 (so that all bids/proposals can be fairly evaluated)

Bid/Proposal Due Date: July 30, 2018 at 2:00 p.m.

Frontier-Kemper Constructors, Inc. is bidding/proposing the above project as a prime contractor and would appreciate quotes from DBE, MBE, WBE and OBE contractors and suppliers, including but not limited to the following work/services and/or materials:

Cathodic Protection	Irrigation, Landscaping and Seeding	Security Services
CCTV Sewer	Light Weight Cellular Grout Backfill	Shaft Excavation and Support
Chlorination	Misc. Metals	Steel Water Pipe (Welded)
Clearing and Grubbing	Noise/Vibration Monitoring	Steel Pipe Welding
Dewatering	Paving	Steel Pipe Valves and Fittings
Drilling and Grouting	Portable Toilets/Service	Survey
Electrical Temp and Permanent	Precast Concrete Tunnel Liners - Furnish	Temporary Construction Materials
Electrical Equipment & Controls	Precast Vaults and Structures	Traffic Control
Erosion Control	QA/QC Testing	Trailers/Field Offices
Fencing – Chain link	Ready Mix Concrete Supply	Trucking/Hauling Tunnel Spoils
Fuel/Oil/and Grease	Rebar Furnish and Install	Water Treatment
Industrial Painting	Site Security	
Instrumentation/Settlement Monitoring	Steel Casing	

Plans and specifications are available for inspection at our office Monday through Friday 8:00 AM to 5:00 PM.

Should you need any assistance in obtaining bonding or insurance, please feel free to call us.

DBE, MBE, WBE and OBE firms can also refer to the Small Business Administration (SBA) and/or the Federal Department of Transportation (DOT) Bond Assistance Programs.

We are an Equal Opportunity Employer and, as a matter of policy, encourage the participation of Small, Minority and Women Owned Business Enterprises.

All DBE, MBE and WBE firms must be certified under the one or more of the following certification agencies: California Unified Certification Program (CUCP), MBDA, USSBA or State of California by the bid/proposal due date and will need to provide our office with a copy of their applicable certification to include with the bid/proposal.

FRONTIER-KEMPER CONSTRUCTORS, INC.  
15900 OLDEN STREET, SYLMAR, CA 91342  
PHONE 818/362-2062 FAX 818/833-4289  
AN EQUAL OPPORTUNITY EMPLOYER

## Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621  
Phone (510) 777-5000 • Fax (510) 777-5099

LBE & DBE Subcontractor/Supplier Bids Requested For:

San Francisco Public Utilities Commission

General Contractor: Sundt/Walsh, A Joint Venture

Southeast Water Pollution Control Plant Bruce Flynn Pump Station Improvements

Contract No. CWWSIPSE02

BID DATE: July 23, 2018 at 2:00PM

Email all quotes to [northwest.esteeming@shimmick.com](mailto:northwest.esteeming@shimmick.com)

Requesting certified LBE & DBE Subcontractor and Supplier Quotes on: *Architectural, Structural, Mechanical, HVAC*

Contract Documents are subject to a non-disclosure agreement.

Please contact Jamie Helmick at [jhelmick@shimmick.com](mailto:jhelmick@shimmick.com) for more information.

Bidders are hereby notified that work to be performed under this contract will be in full or in part financed by the Clean Water State Revolving Fund (SRF), administered by the United States Environmental Protection Agency (US EPA) and the State Water Resources Control Board (SWRCB). The Bidder shall comply with all applicable terms and conditions, special provisions, and reporting requirements, as set forth in these specifications, and as may be required by federal law, rule, or regulation. Refer to Contract Section 00 48 10.01 for more information.

Subcontractors and Suppliers interested in this project may contact Jerry Blazek by email at [jbblazek@shimmick.com](mailto:jbblazek@shimmick.com).

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.



Proven Management, Inc.  
225 3rd Street, Oakland, CA 94607  
Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified Small Business (SB) subcontractors, suppliers, and truckers for the following project:

**M-LINE TUNNEL LIGHTING UPGRADE  
VARIOUS STATIONS IN SAN FRANCISCO  
BART #15AA-110**

Bids: 08/07/2018 @ 2 pm  
LSB GOAL – 18%

The work in this contract includes but is not limited to: Selective Structure Demo; Haz Mat's Abatement; Concrete Restoration/Reinforcing/Finishing; Metal Welding; Cold-Formed Mtl Framing; Metal Fabrications; Firestopping; Joint Protection; Painting; Identification of Facility Services; Electrical;

PMI will provide assistance in obtaining necessary bonding, insurance, equipment, supplies, materials or other related services. 100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call 510-671-0000. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

We are an Equal Opportunity Employer



Proven Management, Inc.  
225 3rd Street, Oakland, CA 94607  
Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified Disadvantaged Business Enterprises (DBE) subcontractors, suppliers, and truckers for the following project:

**APRON RECONSTRUCTION PHASE II  
CITY OF PALO ALTO, AIRPORT DIVISION  
CIP: 16000-080**

Bids: July 17, 2018 @ 3 pm  
SUBCONTRACTING GOAL – DBE – 11.2%

The work consists but not limited to the following: Clearing/Grubbing; Excavation & Embankment; Controlled Low-Strength Material; Cement Treated Subgrade; Aggregate Base Course; Hot-Mix Asphalt Pavements; Bituminous Prime Coat & Tack Coat; Emulsified Asphalt Seal Coat; Structural Portland Cement Concrete; Runway & Taxiway Marking; Hydro Seeding; Pipe for Storm Drains & Culverts; Manholes, Catch Basins, Inlets & Inspection Holes; Apron Area Lighting; Underground Electrical Duct Banks & Conduits; Electrical Manholes & Junction Structures; Aircraft Tie-Downs; Low-Voltage Electrical Power Conductors & Cables; Grounding & Bonding, Hangers & Supports, Raceways & Boxes; Underground Ducts & Raceways, Identification for Electrical Systems; Lighting Poles & Standards; LED Exterior Lighting.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested DBE certified suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

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# California Sub-Bid Request Ads

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Hayward Baker Inc. is seeking qualified DVBE vendors to provide:

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250 KVA Generator, and 750 CFM  
Compressor Rentals for a 2 month duration  
in La Mesa, CA for Grossmont Union  
High School District  
El Capitan Event Center Multi Prime.

Contact:

Alexandria Thompson,  
(805) 933-1331 • (805)933-1338

AAThompson@haywardbaker.com

Submit qualifications/bids by: Noon 7/16/18



SKANSKA • TRAYLOR • SHEA

Skanska-Traylor-Shea JV of 5055 Wilshire Blvd, Suite 700, Los Angeles, CA requests sub-bid quotes from certified DBE's for Project Fuel on the Westside Subway Extension Section 1 project. Owner: LACMTA (Metro). Contract No. C1045 RFP No. 066WS Bid Date: July 27, 2018 at 2:00pm.

Plans & Specs can be viewed at our office Monday - Friday 8am to 4pm (call for appointment) or downloaded free at: <https://skanskausa.sharefile.com/i/3f2aa23dc434bf1b>

Should you have any questions or desire to quote on this project, please contact Teresa Maxwell, DBE Coordinator at 213.598.2237 or [teresa.maxwell@skanska.com](mailto:teresa.maxwell@skanska.com). Assistance in bonding, insurance, lines of credit or obtaining equipment, supplies and materials is available upon request. This advertisement is in response to Metro's DBE program. Skanska-Traylor-Shea JV intends to conduct itself in good faith with DBE firms regarding participation on this project. More info about this project is available at [www.skanska-traylor-shea.com](http://www.skanska-traylor-shea.com).

Skanska-Traylor-Shea JV is an EEO/AA/Vet/Disability Employer.



**BROSAMER & WALL, INC.**

An Equal Opportunity Employer is requesting quotations from all qualified DBE Professional services, Sub-contractors, Material suppliers, and Trucking for the following project:

Contract No. 06-0Q2804

**RECONSTRUCT LANES AND SHOULDERS WITH CRCP, MODIFYING ELECTRICAL SYSTEM CONSTRUCTION ON STATE HIGHWAY IN KERN COUNTY IN BAKERSFIELD ON ROUTE 99 FROM 0.3 MILES SOUTH OF PALM AVENUE OVERCROSSING TO BEARDSLEY CANAL BRIDGE AND ON ROUTE 178 AT ROUTE 99/178 SEPARATION.**

Bid Closing Date: August 7, 2018 @ 2:00 PM

Please come meet the B&W Team at the Mandatory Pre-bid July 19th @ 10:00 am  
1824 Norris Rd., Bakersfield, CA

DBE GOAL: 16%

CONTACT:

Robert Rosas  
Brosamer & Wall Inc.

1777 Oakland Blvd, Suite 300 • Walnut Creek, California 94596

PH: 925-932-7900 FAX: 925-279-2269

PROJECT SCOPE:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified DBE firms for all items of work type, including but not limited to:

- AC DIKE
- AGGREGATE BASE & ASPHALT PAVING
- AGGREGATE SUPPLY
- ASPHALT OIL SUPPLY
- CLEAR AND GRUB
- CONCRETE AGGREGATE SUPPLY
- CONCRETE BARRIER TYPE 26A
- CONCRETE BARRIER TYPE 60
- CONCRETE CEMENT SUPPLY
- CONCRETE PAVEMENT MATERIALS
- CONSTRUCTION AREA SIGNS
- CONTINUOUSLY REINFORCED CONCRETE PAVEMENT (CRCP)
- DEMOLITION
- DRILL AND BOND DOWELS
- EARTHWORK/GRADING/RDWAY EXC.
- ELECTRICAL
- EROSION CONTROL
- FENCE
- GROUND ANCHOR - SUBHORIZONTAL
- IMPORT BORROW
- IRRIGATION - PERM & TEMP
- JOB SITE MANAGEMENT
- JOINT SEAL
- JOINTED PLAIN CONCRETE PAVEMENT
- K-RAIL
- LANDSCAPE
- LEAD COMPLIANCE PLAN
- METAL BEAM GUARD RAIL
- MINOR CONCRETE
- PERMANENT STRIPING/MARKING
- REBAR
- REMOVE CONCRETE PAVEMENT
- REMOVE CULVERT
- REMOVE/ADJUST INLETS
- ROADSIDE SIGNS
- ROCK SLOPE PROTECTION
- SAW CUT GREENSAW
- SHOTCRETE
- SIGN STRUCTURES
- STREET SWEEPING
- STRUCTURE CONCRETE - RETAINING WALL
- SURVEYING
- SWPPP
- TEMPORARY STRIPING
- TRAFFIC CONTROL
- TRUCKING
- UNDERGROUND - STORM DRAIN

For the complete list of the Actual Project Bid Items go to:

<http://www.dot.ca.gov/des/oe/weekly-ads/oe-biditems.php?q=06-0Q2804>

**Requirements:** Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Caltrans website. B&W will also make plans electronically please email [rosas@brosamerwall.com](mailto:rosas@brosamerwall.com) for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.

**D'Arcy & Harty Construction, Inc**  
(415) 822-5200 Phone • (415) 822-0747 (Fax)  
Estimator: [willie@darcyhart.com](mailto:willie@darcyhart.com)

City of Fairfield  
**Sanitary Sewer 2018 Improvement Project**

**Bids: 7/31//2018 at 2:00 PM**

DBE sub-bids requested for:

**Saw-cutting, Trucking**

Pacific Structures is seeking qualified and certified MBE/WBE/SBE/LBEs Subcontractors, Suppliers, for the project below:

**160 Folsom- 40 Story Condominium**  
Location: 160 Folsom, San Francisco, CA 94105  
**Bid Due Date: September 1, 2018**

**Description of work:**

Pumping/ Placing/ Finishing for Pads,  
Curbs, and Built-up Slabs

**Pacific Structures**

3004 16th Street • San Francisco, CA 94103

Phone: (415) 606-3572

Contact: Natalie Besser

Email: [Natalie.Besser@pacific-structures.com](mailto:Natalie.Besser@pacific-structures.com)

An Equal Opportunity Employer



# California Sub-Bid Request Ads



## Kiewit

Kiewit Infrastructure West Co.  
4650 Business Center Drive Fairfield, CA 94534  
Attn: Victor Molina • norcal.bids@kiewit.com  
Fax: 707-439-7301

Requests sub-bids from qualified California Unified Certification Program (CUCP) certified Disadvantaged Business Enterprise (DBE), Subcontractors, Consultants, and/or Suppliers seeking to participate in the Construction on State Highway in Sacramento County in and near Sacramento from 1.1 Miles South of Elk Grove Boulevard to American River Viaduct Project.

<http://www.dot.ca.gov/obeo/index.html>

Subcontractors and Suppliers for the following project:

**I-5 American River Viaduct Lane Rehab Project  
Contract No. 02-0E1804**

**Federal-Aid Project: ACSB11M-005-6(349)E  
Owner: Caltrans**

**Bid Date: August 9, 2018 at 2:00 P.M.**

**Disadvantaged Business Enterprises (DBEs)**

wanted for the following scopes, including, but not limited to:

AC Surfacing, Aggregate Supply and Install, Bridge Removal, CIDH Piling, CISS Piling, Clear and Grub, Cold Plane AC Pavement, Concrete Barriers, Concrete Pumping, Concrete Reinforcement, Concrete Supply, Core Concrete, Crack and Seal, Data Core, Decorative Railing, Earthwork, Electrical, Erosion Control, Fence Removal and Installation, Grind Existing Bridge Deck, Grind Existing Concrete Pavement, Ground Anchoring, Guardrail, High Friction Surface Treatment, HMA Dike, HMA Paving, Hydraulic Mulch and Dry Seed, Joint Seal, Lighting, Lime Stabilized Soil, Message Signs, Minor Concrete, Misc Metals, Pavement Markings & Striping, Paving Fabric, PCC Materials, Pedestrian Barricades, Pipe Supply, Polyester Concrete Overlay, Precast Concrete, Prepare Bridge Deck Surface, Remove/Relocate/Install Sign Structures, Roadside Signs, Sound Walls, Structural Shotcrete, Traffic Control Systems, Utilities, Vegetation Control, SWPPP, Survey, Biologist, Noise Monitoring, Environmental Compliance, Hazardous Material Abatement & Trucking, Trucking & Hauling, Sweeping, Water Trucks.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, DBE suppliers and subcontractors.

Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

**Subcontractor and Supplier Scopes are due**

**August 3, 2018 and Quotes**

**NO LATER THAN August 8, 2018 at 5 PM.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

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DIR # 100001147



## Kiewit

10704 Shoemaker Ave., Santa Fe Springs, CA 90670  
Tel: (562) 946-1816, Fax: (562) 946-3823  
Contact Mitul Lad at [mitul.lad@kiewit.com](mailto:mitul.lad@kiewit.com)

Kiewit Infrastructure West Co. (Kiewit) is seeking sub-quotes from Disadvantaged Business Enterprises (DBE) firms, including Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in Rural Area (SBRA), Labor Surplus Area Firm (LSAF), Historically Underutilized Business (HUB) firms; and all other business enterprises to perform as Subcontractors and Material Vendors/Suppliers. DBEs must be certified by one of the following agencies prior to bid opening: The US Environmental Protection Agency (USEPA), The Small Business Administration (SBA), California Department of Transportation (Caltrans) with U.S. citizenship, Tribal, State and Local governments, or an independent private certifying organization.

**Project Owner:** Sanitation District of Los Angeles County

**Project Name:** Valencia Water Reclamation Plant UV Disinfection Facilities

**Project Location:** 28185 The Old Road, Valencia, CA 91355

**Project Bid Date / Time:** July 19, 2018 at 2 pm PST.

**Project Description:**

The work consists of construction of five (5) closed- vessel UV chambers and appurtenant electrical systems, flow diversion structure, UV feed wet well/pump station, electrical building, junction structures, tertiary effluent piping, UV influent and effluent piping, and recycled water piping, modifications to the existing chlorine contact tanks, modifications to the sodium hypochlorite, ammonia, sodium bisulfite, washwater and sampling systems, and tie-in to the existing plant electrical power distribution and control systems, and all appurtenant work.

Kiewit is requesting quotes in the areas described, but not limited to:

**Aggregate, trucking & hauling, demolition, shoring and underpinning, slope protection & erosion control, ductile iron pipe, reinforced concrete pipe, plastic pipe (PVC), clay pipe, plastic polyethylene pipe (HDPE), asphalt paving, curbs and gutter, fences/gates/guardrails, landscaping contractors, ready mix supply, concrete reinforcing installation, masonry work, metals, welding services, stainless steel pipe (fabricated only), steel pipe (fabricated only), metal deck, membrane roofing, flashing and sheet metal, sheet metal roofing, joint sealer, metal doors and frames, plaster and gypsum board, paints and coating, equipment, water supply & treatment equipment, mixers and flocculator, chemical feed equipment, hydraulic gates & valve, bolts and gaskets, hangers and support, mechanical insulation, valves, pipes and tubes, plumbing fixtures and equipment, heating, ventilation and air conditioning (HVAC) and electrical work.**

All responsive subcontractors must possess a valid California Contractor's license and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Bond premium will be reimbursed by Kiewit. *Plans and specifications are available at the address listed above or provided to you through Kiewit's electronic use of SmartBidNet by contacting Kiewit.*

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For further information, assistance or questions regarding the project, to discuss your specialty or scope of work, project schedule, requirements of the contract, licensing, insurance or bonding, equipment, supplies, materials, related assistance or services, please contact the Lead Estimator listed above.

Kiewit Infrastructure West Co.  
is an Equal Opportunity Employer.  
We encourage qualified women, minorities, veterans,  
individuals with disabilities, and others to apply.



**Barnard Bessac Joint Venture  
DBE Opportunities**

Barnard Bessac Joint Venture, an Equal Opportunity Employer, is seeking quotes from interested and qualified Disadvantaged Business Enterprises (DBE's) and other subcontractors and suppliers for the following:

**PROJECT:**

**Gravity Pipeline Progressive Design Build Project**

**OWNER: Silicon Valley Clean Water**

**Initial Publish Date: February 22, 2018**

**Proposal Deadline: July 9, 2018**

Firms that are certified by one of the following programs are qualified: Entities owned and/or controlled by socially and economically disadvantaged individuals, MBE, WBE, SBE, SBRA, LSAF and HUB.

**OPPORTUNITIES INCLUDE**

**(For July 9, 2018 Deadline):**

Shaft - Slurry wall; Jet Grout; Earth Pressure Balance Tunnel Boring Machine fabrication & delivery; Concrete foundations (flat work); Concrete demolition & off-haul (shallow structures); Site clearing & grading; Site fencing; Trucking (spoils off-haul & disposal); Office Janitorial services; Office Supplies; Security; Quality control testing and other laboratory testing services; Trucking of materials & equipment; Equipment rental (Loaders, Skidsteers, Excavators, Manlifts, Forklifts); Raw material supply (iron/steel, consumables, fluids); Fabrication; Jobsite supplies (PPE, tools, etc.); Printing services (plotting / signs / banners); Traffic control supply and/or services; Utility relocation; Trench excavation and shoring; Potholing; Geotechnical investigation (Borings, CPT's); Instrumentation & Monitoring; Pre-condition surveys (buildings, roadways, utilities); Rebar supply and/or installation; Ready-Mix concrete supply; Street sweeping / cleaning; Utility inspections; Water treatment systems; Concrete pumping and placing; and Dimensional lumber supply.

Please contact either of the following names to get your name on the bidders list:

Shannon Cozino:

[shannon.cozino@barnard-inc.com](mailto:shannon.cozino@barnard-inc.com) (site office)

Brittany McNamee:

[brittany.mcnamee@barnard-inc.com](mailto:brittany.mcnamee@barnard-inc.com) (HQ office)

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traditional industry segments.**



# Did Ya Hear the One About... Using Humor to Survive

Will Rogers was once asked if he used a joke writer. "Writers?" he said, "Why would I need writers when I have the whole government working for me?" The ability to see the lighter side of a situation can help you smooth troubled waters, reduce your own stress and help others lighten up. Humor does not mean you have to tell jokes or be the class clown. Take your business and your tasks seriously but yourself lightly. Particularly now when there are some days when laughing is the only alternative to tears.

## What it Does for Others

If yours is like most offices there is a real mix of people. No doubt, there is one person who can only be described as deadly serious. In fact there is a rapidly growing unofficial pool, that the next decade will arrive before anyone witnesses this person laugh. On the other hand you probably have a co-worker who can always be relied upon to approach a situation with a light touch. That might be through a story, a joke, or a skewed twist on a situation. In a tense meeting doesn't a quick laugh lighten the mood and help the group move beyond the tension? Having a sense of humor can boost cohesion between groups, reduce conflict, and humanize your image. Think of the last time you were standing in

a slow moving checkout line. Didn't someone make a crack or a joke to his partner and in the resultant laughter, someone else felt comfortable enough to make a crack? A quick exchange can cheer all the listeners within earshot.

An ability to find and appreciate the humor in daily life is not synonymous with frivolousness. It is not an indication that you are less serious about your work than someone who rarely cracks a smile.

## What it Does for You

Humor is a way to let people see how you view the world. Being able to laugh in the face of adversity shows a positive attitude. Poking fun at yourself can make you more approachable and can increase others trust and confidence in you. It increases your productivity by helping you reduce stress. Situations—whether that's being caught in a traffic jam, a breakdown of your printer, or a sudden onset of a problem—that can cause anger, actually offer you a choice. You make a decision about how you will respond to the challenges that spring up each day.

The ability to see the lighter side of business life can help you accomplish more. Being able to appreciate humor and humorous situations

means you will increase your ability to command respect, build morale and create a more productive workplace.

## Humor Cautions

Do not use humor that is directed at or against other people. What you may think of as an innocent joke could be quite offensive to the listener. Jokes and stories with highly sexual overtones, along with, of course, blatantly hostile or racial overtones are unacceptable.

Humor is not the best way to point out someone's mistakes. If you have a legitimate criticism, call the person aside in a private meeting and discuss your concerns.

Do not force yourself to tell jokes as your first foray into humor if you always forget the punch line and your timing leaves something to be desired. Your natural humor will be more effective if you just lighten up and try to see the ridiculous or silly side of things. In the meantime, did you hear the one about the traveling salesman...?

**SOURCE:** <http://www.smartwaystowork.com>

## How a Badly Needed New Firehouse Proved the Danger of Low Bids

### Continued from page 1

Let's look at just a few of the more costly items. Keep in mind it is usually more costly to take something out and repair or replace it than to just put it in new. Over 50 windows were not installed correctly. They were not installed in accordance with specification, which was the manufacturer's requirement, so the guarantee was void unless corrected. This fix alone was priced at \$240,000.

The main electrical panel, which was fully wired, was undersized and had to come out and be replaced. The main spiral staircase was 5 in. in the wrong location. And of course, the replaced precast concrete sewage manhole with inlet and outlet piping attached, covered entirely with 4 ft of dirt and paved over, has to be replaced.

The consultant said the roof could not be repaired. It must come off and be replaced. There are structural steel lintels over the top of 50 windows that are incorrect and repair or replace has not even been decided. All of the precast windowsills and copings on the entire building are not according to specification. There is little to be gained by completing the long and expensive list of deficiencies.

This is not the complete story about the design-bid-build nightmare. The fire company used all the funds it had, along with the building funds raised over years, for the construction of the new firehouse. They are struggling to make the mortgage payments on the millions they borrowed. Therefore, there is no money available to make any of the \$1.5 million in repairs it will take to get an occupancy permit. It will be years until this comes to trial, but that is contingent on whether or not the fire company can continue to pay their lawyers, which is becoming questionable.

### Role of Surety Misunderstood

You may ask where the surety was in all this. Apparently none of the parties to the contract understood there was a bond or what it was for. There is now some question as to whether they have exceeded certain notice provisions required by the bond documents. It would be fair to say that the bond would not likely have prevented the nightmare, so if it pays for the consequences, does that mean the nightmare never happened? Does it mean that design-bid-build does work?

Unfortunately, the nightmare does not end here, because there was another huge consequence caused by the low-bid process. The actual events I have described happened in 2014, and in 2015 the project was delivered supposedly ready for occupancy. As I write this in 2018, no one has occupied or used the facility for any purpose. Ongoing carrying costs such as insurance, security and the like continue, but no one can use the building for any purpose.

The low bid process doesn't work. Notice that I do not blame the low bidder who performed as he always had. A sophisticated buyer of construction services would say he performed in a predictable manner. Using an appropriate best value contractor selection, the consistently poor performance history would have been discovered and the contractor would have been screened out at the pre-bid stage.

The big question is: Do you want the low bidder anywhere near your project?

**SOURCE:** [www.enr.com](http://www.enr.com)



# California Sub-Bid Request Ads

## AECOM

300 South Grand Avenue . Los Angeles, CA 90071  
(213) 593-8100 tel (213) 593-8178 fax

### REQUEST FOR CBE/DBE SUBCONSULTANT INTEREST

AECOM is bidding on the following project as a Prime Contractor:

**On-Call Consultant Services  
for Water Quality Monitoring and Related Services  
for Projects Throughout Los Angeles County  
(Project ID: AED7740127)**

**Bid Due Date: Monday, July 16, 2018, 2:00 pm**

AECOM is soliciting qualificatins from Community Business Enterprises (CBEs) and other subcontractors for the following: experience with LA County Watershed Management Modeling System (WMMS); TMDL experience in LA County with Time Schedule Orders (TSOs); public meeting facilitation and presentations; floodplain master planning experience; contaminated sediment plan experience.

Local experience and previous relevant work with County of Los Angeles are preferred. This proposal is in alignment with the County of Los Angeles CBE Program requirements, and certified CBEs are encouraged to respond. The CBE Program includes business enterprises owned by disabled veterans, disadvantaged business enterprises, and minority- and women-owned business enterprises. Read more about the County of Los Angeles CBE program here: [dcba.lacounty.gov/community-business-enterprise/](http://dcba.lacounty.gov/community-business-enterprise/)

AECOM intends to conduct itself in good faith with regard to all firms.

Interested businesses should email a brief overview of relevant qualifications and experience, along with CBE documentation **no later than Wednesday, July 11th, 2018** to Lesley Grant at [lesley.grant@aecom.com](mailto:lesley.grant@aecom.com), or by Phone (213) 593-8672.

AECOM is an Equal Opportunity Employer

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **JIM YACKLEY**  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor  
for the project listed below:

**APRON RECONSTRUCTION PHASE II  
CIP: 16000-080 IFB No. 171727  
Disadvantaged Business Enterprise Goal  
Assigned is 11.2%**

OWNER:

**CITY OF PALO ALTO PUBLIC WORKS  
DEPARTMENT – AIRPORT DIVISION  
250 Hamilton Avenue, Palo Alto, CA 94301**

**BID DATE: July 24th, 2018 @ 3:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**ADJUST IRON, ELECTRICAL, HYDROSEEDING, JOINT SEAL, MINOR CONCRETE STRUCTURE, PRIME OIL SUPPLIER, ROADWAY EXCAVATION, SAWCUTTING, SLURRY SEAL, SWPPP/ WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, FAA AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (FAA) MATERIAL, ASPHALT OIL SUPPLIER, CEMENT TREATED SOIL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://desilvagates.com) and password is [f7pa55wd](ftp://desilvagates.com)) or from the Owner's site.

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbde.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

## Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the  
**Small Business Exchange.**

With a monthly readership of 75,000,  
SBE reaches a diverse audience, cutting  
across ethnic and gender lines as well as  
traditional industry segments.

Call 1-800-800-8534  
or visit us at [www.sbeinc.com](http://www.sbeinc.com)



SMALL  
**BUSINESS**  
EXCHANGE



# California Sub-Bid Request Ads

**PROJECT: CAJON AIR CENTER CENTER AIRCRAFT TRANSIENT APRON**

Project No. 1021017 RFB 8938  
 OWNER: COUNTY OF SAN DIEGO  
 \*\*GOALS: SBE = 36% / SDVOSB = 3% \*\*  
**BID DATE: JULY 6TH, 2018 BID TIME: 2:00 P.M.**  
 \*\*Please respond by 5:00 p.m., JULY 5TH, 2018\*\*

**Coffman Specialties, Inc. (CSI)** is requesting quotes from all qualified subcontractors and suppliers for the following items of work, including but not limited to:

- TRUCKING / IMPORT BORROW
- EQUIPMENT RENTAL
- LEAD COMPLIANCE PLAN / ADL WORK
- SWPPP / WPC
- SURVEY / QC
- CONSTRUCTION AREA & ROADSIDE SIGNS
- PAVEMENT MARKING / STRIPING
- TRAFFIC CONTROL
- WATER TRUCK
- EARTHWORK / GRADING / ROADWAY EXCAVATION
- EROSION CONTROL
- METAL BEAM GUARD RAIL (MBGR) / FENCING
- STREET SWEEPING
- REBAR
- CONCRETE / MINOR CONCRETE
- ASPHALT / ASPHALT PAVING / ASPHALT DIKE
- COLD PLANING / PULVERIZING
- CLEAR & GRUB
- ELECTRICAL
- LANDSCAPING
- ROCK SLOPE PROTECTION
- STORMDRAIN / UNDERGROUND UTILITIES
- AGGREGATE SUPPLY / AGGREGATE BASE
- DEMOLITION / BRIDGE REMOVAL

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies. **\*\*Subcontractors must provide a current contractor's license number and Department of Industrial Relations (DIR) current registration number with their quote.**

Plans and specs are available at no cost at <https://buynet.sdcounty.ca.gov>. We are an EOE & seriously intend to negotiate with qualified firms.

\*\*Please send quotes via email to [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com) or via fax to (858) 586-0164

If you have any questions or need further information, please contact Joe Eckardt @ (858) 536-3100



9685 Via Excelencia, Ste 200 • San Diego, CA 92126  
 Phone: (858) 536-3100 • Bid Fax: (858) 586-0164 • e-mail inquiries to: [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com)



Requests quotes from qualified and certified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

Signs, Erosion Control, Fencing, Landscape, Trucking, Rip Rap, Guardrail, Traffic Control, Treated Wood Waste, Rebar, Steel Pipe Arch, Corrugated Steel Pipe

**FOR CONSTRUCTION ON STATE HIGHWAY IN SAN BERNARDINO COUNTY NEAR LUDLOW FROM 0.3 MILE EAST OF CRUCERO ROAD**

**TO 0.4 MILE WEST OF BADGER WASH**

In District 08 On Route 40

Contract No. 08-0R1604 Federal-Aid Project ACHSIM-040-1(084)E

DBE Goal 14%

**BID DATE July 10, 2018 @ 2:00 p.m.**

Sub & Vendor Scopes and Bids Due Prior

**Sukut Construction, LLC**

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Jerry Pabbruwee

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)

Plans/specs are available for viewing at our office by appointment, via Sukut's FTP site, or may be obtained from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

**Sukut Construction, LLC**  
**An Equal Opportunity Employer**



**SWINERTON**  
**INVITATION TO PREQUALIFY FOR PHASE II**  
**TERMINAL AREA IMPROVEMENTS AT LONG**  
**BEACH AIRPORT**

**DUE DATE FOR PREQUALIFICATIONS**

Requesting completed prequalification forms from Subcontractors by Monday July 9, 2018 2:00PM PST

**PRE-BID MEETING**

July 11th in Long Beach, CA

For more information and to RSVP:

<https://conta.cc/2Kjw8Ox>

**DUE DATE FOR BIDS & AWARD OF CONTRACTS**

Bid Due – Component 1A:

Thursday, July 26, 2018 2:00PM PST

Bid Due Date for remaining components will be published at a later date.

**PROJECT INFORMATION AND DESCRIPTION**

The Project will focus on increasing customer service and the safe movement of vehicular and pedestrian traffic through the Terminal Area.

The Project will include construction of:

- Component 1A – Checked Baggage Inspection System (CBIS) facility
- Component 1B – Baggage Claim Area Improvements
- Component 2 – Ticketing Facilities
- Component 3A – Terminal Renovation
- Component 3B – Rental Car Customer Transaction Services
- Component 4 – PreSecurity Concessions, Meet and Greet Plaza, and Restrooms
- Component 5 – Roadway and Signage Improvements
- Component 6A – Rental Car Vehicle Storage
- Component 6B – Ground Transportation Improvements

**TRADES**

**Component 1A:** Rough Carpentry, Architectural Woodwork, Thermal Insulation, Membrane Roofing, Flashing and Sheet Metal & Wall Panels, Doors Frames & Hardware, Sliding Exterior Automated Doors, Framing, Drywall, Plaster, Fireproofing, Acoustical Ceilings, Parking Control Equipment, Tiling, Resilient Flooring, Terrazzo Flooring, Fluid-Applied Flooring, Carpeting, Interior & Exterior Painting, Signage, Toilet Compartments, Corner Guards & Fire Ext, Site Concrete and Deck Overlay, Joint Sealants, Wall Coverings, Audio-Visual Equipment, Window Treatments, Furnishings and Accessories, Site Furnishings, Asphalt Paving, Pavement Markings, Fences and Gates, Landscaping, Electrical, Plumbing, Mechanical, Fire Alarm, Fire Protection, Baggage Handling System.

**REQUIRED SUBMITTALS**

1. Swinerton Prequalification:

<http://www.swinerton.com/subcontractors/subcontractor-prequal>

2. Project-Specific Prequalification Packet (Provided upon request to our office)

**If interested in prequalifying and bidding, please contact [EstimatingOC@swinerton.com](mailto:EstimatingOC@swinerton.com) or call 949.622.7075 for the prequalification forms.**

**Do NOT contact the City of Long Beach, Long Beach Airport, Architect or any of the project Consultants. All queries of any nature should be directed to Swinerton.**

Swinerton is an Equal Employment Opportunity, Minority, Women, Disability, and Veteran Employer



# Public Legal Notices



## CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

### ARGUELLO BOULEVARD TRAFFIC SIGNAL UPGRADE

Contract ID No. 1000009784

#### PW ARGUELLO BLVD TRAF SGNL UPG

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30:00 p.m. on August 8, 2018**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at [www.sfpbpublicworks.org/bid-docs](http://www.sfpbpublicworks.org/bid-docs). Please visit the Contracts, Bids and Payments webpage at [www.sfpbpublicworks.org](http://www.sfpbpublicworks.org) for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located at various intersections along Arguello Boulevard between Turk Street and Lake Street and consists of upgrading traffic and pedestrian signal infrastructure, curb ramp installation, traffic control, and all associated work. The time allowed for completion is 270 consecutive calendar days. The Engineer's estimate is approximately \$800,000. For more information, contact the Project Manager, Steven T. Lee at 415-558-5226.

**On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").**

**No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].**

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state ("Covered State") with laws that perpetuate discrimination against LGBT populations or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: <https://oag.ca.gov/ab1887>.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 25%. Call Selormey Dzikunu at 415-554-8369 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement

by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

**A pre-bid conference will be held on July 19, 2018 at 2:00 p.m., at 30 Van Ness Avenue, 5th Floor Electrical Conference Room.**

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

**Class "A" or "C-10" license required to bid.**

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

7/5/18

CNS-3150081#

**SMALL BUSINESS EXCHANGE**

## REQUEST FOR PROPOSALS FOR THE SHOESHINE SERVICE LEASE AT SAN FRANCISCO INTERNATIONAL AIRPORT



The Airport Commission has commenced the Request for Proposals (RFP) process for the Shoeshine Service Lease.

The Lease comprises four shoeshine locations in Terminals 1, 2 and 3. The Lease term is three years with one (1) three-year option. The annual rent shall be the higher of the Minimum Annual Guarantee, set at \$27,500.00 for the initial year, or five percent (5%) of Gross Revenues. Small, local and disadvantaged businesses are encouraged to participate.

The Informational Conference will be held on Thursday, July 12, 2018, at 2:00 p.m. at the Terminal 2 Partnering Room, at San Francisco International Airport.

Please see <http://www.flysfo.com/business-at-sfo/current-opportunities> for additional information or contact Scott Blood, Principal Property Manager at Revenue Development and Management, (650) 821-4500.

CNSB #3150195

## COMMENCEMENT OF THE REQUEST FOR PROPOSALS PROCESS FOR THE BOARDING AREA C RETAIL CONCESSION LEASES AT SAN FRANCISCO INTERNATIONAL AIRPORT



The Airport Commission has commenced the Request for Proposals (RFP) process for the Boarding Area C Retail Concession Leases. The RFP includes two retail Leases with the following proposed Lease specifications:

### PROPOSED LEASE SPECIFICATIONS

<b>Concepts:</b>	Lease No. 1: Retail Marketplace Lease No. 2: Newsstand
<b>Premises:</b>	Lease No. 1: Approximately 1,996 sq. ft. Lease No. 2: Approximately 510 sq. ft.
<b>Term:</b>	Both Leases: Seven years commencing on the Rent Commencement Date, with two (2) one-year options to extend at the Commission's discretion.
<b>Minimum Acceptable Financial Offer:</b>	Lease No. 1: \$1,150,000.00 Lease No. 2: \$535,000.00
<b>Annual Rent:</b>	Both Leases: For each Lease Year, the base rent shall be the higher of the Minimum Annual Guarantee ("MAG") or the following tiered percentage rent: <ul style="list-style-type: none"> <li>• 12% of Gross Revenues achieved up to and including \$500,000.00; plus</li> <li>• 14% of Gross Revenues achieved from \$500,000.01 up to and including \$1,000,000.00; plus</li> <li>• 16% of Gross Revenues achieved over \$1,000,000.00.</li> </ul>

An Informational Conference will be held on Thursday, July 12, 2018 at 10:00 a.m. at the Aviation Museum at San Francisco International Airport. This is a time when staff will discuss desired concept, minimum qualification requirements, address any questions relating to the Lease and receive comments from participants. Small, local and disadvantaged businesses are encouraged to participate.

Please see <https://www.flysfo.com/business-at-sfo/current-opportunities> for additional information or call Tomasi Toki, Principal Property Manager, Revenue Development and Management Department, (650) 821-4500.

CNSB #3150175



# Public Legal Notices

**July 2018 Outreach  
Department of Elections**

On July 16, 2018, the Department of Elections will provide voter registration forms for non-citizens who are eligible to vote for members of the Board of Education in the November 6, 2018, election. The registration forms will be available on the Department of Elections' website, [sfelections.org](http://sfelections.org), and at the Department's office in City Hall, Room 48. Eligible non-citizen residents who wish to register to vote in the School Board election will need to complete a registration form and return it to the Department by mail or in person. The Department's website will provide other information related to non-citizen voting, including a notice regarding the federal agencies obtaining non-citizens' personal information, frequently asked questions, and a list of nonprofit organizations that specialize in protecting the rights of immigrants. Non-citizen voting in School Board elections was approved by San Francisco voters in 2016 under Proposition N.

**INVITATION FOR BIDS**

The Port of San Francisco, a department of the City and County of San Francisco announces the following contract for bid: **Contract #2810 - HAZARDOUS MATERIALS ABATEMENT - BUILDING 49, CRANES 14 & 30, PIER 70, PORT OF SAN FRANCISCO** consists of abatement of hazardous materials at the following sites: Building 49 and Cranes 14 & 30, all located at Pier 70 in San Francisco, CA. Bidders shall have an active Class "HAZ" California Contractor's license. Estimated construction cost is \$275,000. For questions contact Carol Bach, (415) 274-0568. For additional details and bid dates please refer to [www.sfport.com](http://www.sfport.com) and [www.sfgov.org/oca](http://www.sfgov.org/oca).

**COMMENCEMENT OF THE REQUEST FOR PROPOSALS PROCESS FOR THE**

**TERMINAL 2 SUNGLASS OR COSMETICS STORE LEASE AT SAN FRANCISCO INTERNATIONAL AIRPORT**

The Airport Commission has commenced the Request for Proposals (RFP) process for the Terminal 2 Sunglass or Cosmetics Store Lease. The Lease is comprised of one location totaling 723 square feet in Terminal 2.

The proposed minimum financial offer for the Terminal 2 Sunglass or Cosmetics Store Lease is \$125,000.00. The Lease shall have a term of seven years. Rent for the Lease shall be the higher of the Minimum Annual Guarantee or the sum of the percentage rent as follows: 12% of Gross Revenues achieved up to and including \$500,000.00; plus 14% of Gross Revenues achieved from \$500,000.01 up to and including \$1,000,000.00; plus 16% of Gross Revenues over \$1,000,000.01. Small, local, and disadvantaged businesses are encouraged to participate.

The Informational Conference will be held on Wednesday, June 20<sup>th</sup>, 2018 at 10:00 a.m. at the Terminal 2 Partnering Conference Room, at San Francisco International Airport.

Please see <http://www.flysfo.com/business-at-sfo/current-opportunities> for additional information or call Nanette Hendrickson, Assistant Director, Revenue Development and Management Department, (650) 821-4500.

The City and County of San Francisco encourage public outreach. Articles are translated into several languages to provide better public access. The newspaper makes every effort to translate the articles of general interest correctly. No liability is assumed by the City and County of San Francisco or the newspapers for errors and omissions.

CNS-3144061#

**SAN FRANCISCO COUNTY  
TRANSPORTATION AUTHORITY**

**REQUEST FOR PROPOSALS TO PROVIDE  
AUTONOMOUS VEHICLE SYSTEM  
MANAGER SERVICES (RFP 17/18-18)**

Notice is hereby given that the Treasure Island Mobility Management Agency (TIMMA) is requesting proposals from qualified respondents to provide System Manager services for the Treasure Island Autonomous Vehicle Shuttle Pilot Project. The full RFP is posted on the San Francisco County Transportation Authority's website, [www.sfcta.org/contracting](http://www.sfcta.org/contracting). Proposals are due to the Transportation Authority's offices by August 8, 2018, at 2:00 p.m.



**GOLDEN GATE BRIDGE  
HIGHWAY & TRANSPORTATION DISTRICT**

**NOTICE INVITING BIDS**

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for Contract No. 2018-F-088, M.V. Napa, M.V. Del Norte, and M.V. Golden Gate Scheduled Drydockings and Capital Improvements. Interested Bidders must submit bids by way of upload to the District's Procurement Portal: <https://ggbhtd.bonfirehub.com> by Tuesday, July 31, 2018, at 2:00 p.m., PT, at which time bids will be publicly opened and read.

Requests for approved equals, modifications or clarifications of any requirement must be submitted in writing by Tuesday, July 17, 2018, at 4:00 p.m., PT.

**OAKLAND UNIFIED SCHOOL DISTRICT**

**REQUEST FOR QUALIFICATIONS  
AND PROPOSALS  
PROVIDE FURNISHINGS, FIXTURES AND  
EQUIPMENT (FF&E)  
at Various School Sites RFQ/P #18-106**

The Oakland Unified School District ("District") is requesting Statement of Qualifications from "Companies" for inclusion in a pre-qualified "pool" to supply and install furnishings, fixtures and equipment at various school projects. Interested companies are invited to submit a completed Statement of Qualifications ("SOQ") along with the Proposal (collectively "RFQ/P Packet") as described below, with one (1) unbound original, five (5) bound copies and a PDF version on a flash drive of requested materials to:

DATE/TIME	ACTION ITEM
Wednesday, June 20, 2018	Release of RFQ/P #18-106.
Tuesday, July 3, 2018 at 5:00 P.M.	Deadline for submission of written questions to District concerning RFQ/P #18-106.
Friday, July 6, 2018	District to answer questions or issue addenda concerning RFQ/P #18-106.
Wednesday, July 18, 2018 at 4:00 P.M.	Proposals Due for RFQ/P #18-106.

The District reserves the right to waive any informalities or irregularities in received Proposals. Further, the District reserves the right to reject any and all Proposals and to negotiate contract terms with one or more Respondents for one or more of the work items. The District retains the sole discretion to determine issues of compliance and to determine whether a Respondent is responsive, responsible, and qualified.

If you have any questions regarding this RFQ/P, please email Kenya Chatman, Facilities Coordinator at

The Bid Documents are available for download on the District's Procurement Portal. In order to download and respond to posted solicitations, Proposers will need to register. Once registered, to download the documents:

- 1) Go to the District's Procurement Portal: <https://gg-bhtd.bonfirehub.com>.
- 2) Under "Action" column of "Open Public Opportunities" page, click on "View Opportunity" next to desired Project.
- 3) Scroll down to "Supporting Documentation" section to download documents.

For general questions regarding this Contract, please contact Jeff Kellogg, Marine Procurement Officer, at (415) 925-5543.

/s/ Aida S. Caputo, Contracts Officer  
Dated: 7/3/18  
7/5/18  
CNS-3148902#  
SMALL BUSINESS EXCHANGE

**Oakland Unified School District  
Tadashi Nakadegawa, Director  
Department of Facilities Planning and Management  
955 High Street, Oakland, CA 94601**

**ALL RESPONSES ARE DUE BY 4:00 PM ON WEDNESDAY, JULY 18, 2018.** Proposals received after this date and time will not be accepted and will be returned unopened. Oral, facsimile, or email Proposals will not be accepted. Each Proposal must conform and be responsive to the requirement set forth in this RFQ/P.

The District reserves the right to change the dates on the schedule without prior notice.

[kenya.chatman@ousd.org](mailto:kenya.chatman@ousd.org) and cc: Pamela Henderson at [pamilam.henderson@ousd.org](mailto:pamilam.henderson@ousd.org) and Colland Jang, at [colland.jang@ousd.org](mailto:colland.jang@ousd.org) per the summary schedule above. See link below for full copy of RFQ/P and forthcoming Addenda.

<https://www.ousd.org/site/default.aspx?PageType=3&ModuleInstanceID=21862&ViewID=7b97f7ed-8e5e-4120-848f-a8b4987d588f&RenderLoc=0&FlexDataID=19570&PageID=682>

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